**TRIAL AGREEMENT POLICY**

**INTERESTED IN THE LISTED FLUTE?**

When you consider purchasing a flute from an individual, you should have your finances in order to make full payment after negotiating the price. The buyer will ask you questions about you, who you know or have studied with, as well as ascertain that you are a serious buyer and have previously taken the steps to secure your funding prior to purchasing.

Make contact. Call or email the buyer. Engage in conversation that will put the seller at ease with who you are. Prior to shipping, a personal phone call will be necessary.

When the seller is satisfied, he will ask for more contact information, such as physical address. Flutes will not be mailed to a post office box. If the buyer feels the need, he may ask you for a copy of your driver’s license. After this conversation, the seller is under no obligation to ship if he feels uncomfortable.

Flutes will be sent in a special shipping box via Overnight United States Postal Service with signature required. Flutes will be insured via Clarion Musical Instrument Policy, which covers damage or theft during shipping. Flutes will only be sent within the lower 48 United States.

**UPON RECEIPT OF FLUTE**

Please email me at: Ramflute@embarqmail.com

or text or call me at: 239-826-0817

Please indicate delivery of flute and state whether the instrument arrived in good shape or otherwise.

**HOW TO CARE FOR THE FLUTE IN YOUR POSSESSION**

Please remove makeup because it contains sulfur, which will tarnish the lip plate and possibly other surfaces as well.

Please remove all rings and jewelry, which may cause surface scratches.

Please swab the instrument and wipe down the keys and body prior to putting it into case.

Take normal precautions with setting the instrument down in safe locations.

The flute will be shipped to you in good working order, unless otherwise indicated. Please inform me immediately of any problems or damage. Do not take the instrument to any repairman without prior approval from me and not specifically designated by me.

The flute is shipped in a special carton. Although this box has seen a lot of miles, it is relatively good shape and protects the flute well. Please take care of this box.

**NEGOTIATIONS**

During the trial process, the potential buyer should feel free to give the seller feedback, ask questions via any method.

At any time during the trial period, but certainly before the end, the potential buyer should make a decision regarding the instrument. If the decision is to purchase, then the buyer should make an offer. The seller will either make a counter offer or accept the negotiated price. When and if agreement is reached, it is expected that the buyer will send a personal check via Overnight United States Postal Service for the full, negotiated price to the address noted below.

Should the decision be made not to buy the instrument, return the flute in its original shipping box via Overnight United States Postal Service with signature required to back to the original address from which it was mailed.